

2018 Webinar Series

If you are interested in any of these webinars, please call 1-800-546-7410.
All seminars are eligible for HRCI, SHRM and CEBA credits unless otherwise noted.

Webinars typically take place on scheduled Wednesdays from Noon to 1:00 pm Eastern Time.

Date	Title	Topic	Presenter
January 10, 2018	An Overview of the ACA Reporting Requirements (Forms 1094-B, 1095-B, 1094-C, and 1095-C)	During this webinar Stacy will take a deeper dive into reporting forms, indicator codes and affordability Safe Harbors. Other topics covered in this webinar include how to report for COBRA participants and other post-employment coverage, how to correct reporting mistakes and address common questions and best practices including "limited non-assessment periods".	Stacy H. Barrow, Esq., BAN Director of Compliance
January 24, 2018	HR Trends Update	In the world of HR Trends, Bobbi Kloss's webinar provides current information on developing a culture to best market your business and retain employees, regulatory updates, additional HR practices, the EEOC and the DOL. Educate yourself on top trends in Human Capital Management (HCM), and what should you be focusing on for your workforce needs.	Bobbi Kloss, BAN Director of Human Capital Management Services
February 14, 2018	HIPAA Privacy & Security Overview	Join Stacy H. Barrow, Esq. for an overview of HIPAA's Privacy and Security Rules. During this webinar Stacy will review the different types of entities subject to HIPAA, take an in-depth look at Protected Health Information (PHI), individual rights to HIPAA, and what to do when there is a PHI breach.	Stacy H. Barrow, Esq., BAN Director of Compliance
February 28, 2018	Todd Owen Models	Learn more on how benefit advisors can effectively and credibly model the expected impact on projected health benefit claim costs resulting from changes to a group's benefit plan design. John and Todd will also explore modeling the expected impact on a group's projected claim cost resulting from changes to the group itself, e.g., the impact of changes to group size and demographics as a result of a merger or an acquisition.	Todd Owen & John Marshall, BAN Actuarial Director
March 14, 2018	Provider Sponsored Health Plans	David Konrad offers BAN members and their clients an overview of how mid-market employers can direct contract with local provider systems, with an emphasis on how a provider sponsored health plan removes the insurance obstacles between patient and provider, while traditional insurance products do not encourage expense reduction by providers, employers or members, this plan aligns incentives for local, quality access to care and cost savings.	David Konrad, BAN Captive Director
March 28, 2018	Specialty Drugs	High (specialty drug costs for treating some chronic conditions can be as high as \$1 million annually for a single plan member) and rising specialty drug costs have become the most important health plan cost driver for many employer groups. The entry of these drugs into the marketplace has raised important economic, health, and ethical questions for all health plans. In this Webinar, Dr. Bruce Campbell will review: 1. The clinical effectiveness of commonly used specialty drugs. 2. The cost impact of these drugs, including ROI estimates and future cost projections. 3. The FDA specialty drug approval pipeline. 4. Ethical issues surrounding financing and use of these drugs. 5. Current options for managing costs and ensuring appropriate use of these drugs.	Bruce Campbell, BAN Medical Director
April 11, 2018	How to Prepare for a Department of Labor Welfare Plan Audit	During this webinar, Stacy H. Barrow, Esq., BAN Director of Compliance, will provide attendees with tips for surviving a Department of Labor (DOL) audit, background on DOL audits for group health plans, how the DOL audits, and what the DOL looks for during a group health plan audit.	Stacy H. Barrow, Esq., BAN Director of Compliance
April 25, 2018	Preventive & Disease Management Strategies	Join Dr. Bruce Campbell for a special webinar on Preventative & Disease Management Strategies. Prevention and disease management has moved into the forefront of health as research continues to show the significant benefits of lifestyle changes on health. Register today to learn how to develop a strategy to benefit your employees.	Bruce Campbell, BAN Medical Director
May 16, 2018	Captives - Not Just for the Fortune 500 Anymore!	Join David Konrad as he offers HR benefit professionals and C-suite individuals a deeper dive into captives. Touted as a 201 webinar on captives, David defines what an employee benefit captive is, the differences between an EB captive and a MEWA, advantages and disadvantages, what matters the most when building a captive, and provides insight as to if all EB captives are created equal.	David Konrad, BAN Captive Director

May 30, 2018	Marketing Your Culture	More than ever your company culture should be aligned as a part of your overarching business strategy. Not only is company culture part of your brand, which should be an important part of your products or services, it can either be an advocate of your vision, or your opponent. Join Glenn Smith as he provides a deeper dive into today's company culture and total rewards, and how to capitalize on it.	Glenn Smith,
June 13, 2018	Affordable Care Act Update – What's New with the ACA	Join Stacy H. Barrow, Esq., BAN's Co-Director of Compliance, as he provides an overview of the Affordable Care Act, including top compliance issues in 2018, new legal and regulatory updates in employee benefits, and a look at recent court cases of interest.	Stacy H. Barrow, Esq., BAN Director of Compliance
June 27, 2018	HR Technology Trends	During this webinar Josh Hoover helps attendees become more familiar with the different trends in HR Technology and how to best utilize their current systems, along with potentially evaluate new systems.	Josh Hoover Director, Client Relations & Strategic Initiatives, Benefit Technology Resources
July 11, 2018	Telemedicine	"A stitch in time saves nine" is an old saw that everyone knows because it is true! Let's apply this to MEDICAL WELLBEING" Telehealth is good for employers and their benefit plan members. It offsets claims costs and reduces presenteeism. Success is simpler than you think. Join Larry to find out the keys to easy and effective implementation which can drive very high utilization which can save your company and your employees time, money and their health.	Larry Lee, Plan Analysts / LifeLock
July 25, 2018	IT Security in the Workforce	IT Security can be a major issue for even some of the largest companies. Over the past few years companies like Netflix, Twitter, and Equifax have been a part of large data breaches. What can you do to protect your business, your client, and employee's information? Join Matt Jones of World Synergy as he discusses IT Security in the Workforce and how you can get out in front of a potential threat.	Matt Jones, Chief Solutions Officer, World Synergy
August 15, 2018	Workplace Wellness Programs and Compliance with Department of Labor (DOL) and Equal Employment Opportunity Commission (EEOC) Rules	Join Stacy H. Barrow, Esq., BAN's Co-Director of Compliance, as he provides an overview of the legal and regulatory guidelines for wellness programs under DOL and EEOC rules. Attendees will gain an understanding of how DOL and EEOC rules apply depending on the type of wellness program offered, how limits on rewards work depending on the types of wellness programs offered, and recent court cases of interest.	Stacy H. Barrow, Esq., BAN Director of Compliance
August 29, 2018	New Health Care – Actuarial	When health care reform takes place, there will most likely be new mandated benefits and/or a reduction in current mandated benefits. The cost impact of these benefits changes will require an actuarial determination to assess the impact on medical plan costs and funding rates.	John Marshall, BAN Actuarial Director
September 12, 2018	Identity Theft	Identity theft is a major issue in the United States, and across the globe. Did you know Data Breach victims are 11 more times more likely to be Identity Theft Victims? No wonder smart employers are scrambling for ID Theft protection for their employees.	Larry Lee, Plan Analysts / LifeLock
September 26, 2018	HR for 2019	Join Bobbi Kloss for a special webinar on HR for 2019. Bobbi's webinar provides insight in developing a culture to best market your business and retain employees, regulatory updates, additional HR practices, the EEOC and the DOL. Educate yourself on how to maintain your employer of choice status, top trends in Human Capital Management (HCM), and what should you be focusing on for your workforce needs in the upcoming year.	Bobbi Kloss, BAN Director of Human Capital Management Services
October 17, 2018	Introduction to Consumer Directed Healthcare and Account Based Plans: HDHPs, HSAs, FSAs, and HRAs	Join BAN's Director of Compliance, Stacy H. Barrow, Esq. for an informative webinar on Consumer Directed Healthcare and Account-Based Plans. Webinar attendees will gain an understanding on the background of Consumer Directed Healthcare, HAS eligibility and Contribution Rules, how to use HSA funds, and employer contributions to HSAs. Stacy will also discuss HRAs and FSAs under the Affordable Care Act.	Stacy H. Barrow, Esq., BAN Director of Compliance
October 31, 2018	Self-Funding Strategies	Join Pat Campola for a special, educational webinar on Self-Funding Strategies. Pat will provide attendees with an overview on the essentials of sales presentations, how to compete for currently self-insured groups, and servicing clients during the plan years. Pat will also offer insight on Target Markets and where the "low hanging fruit" is, along with Stop Loss policy options and what to include or avoid.	Pat Campola, BAN Reinsurance Director
November 14, 2018	HR Technology Trends	During this webinar Josh Hoover helps attendees become more familiar with the different trends in HR Technology and how to best utilize their current systems, along with potentially evaluate new systems.	Josh Hoover Director, Client Relations & Strategic Initiatives, Benefit Technology Resources

November 28, 2018	Referenced Base Pricing	Join Pat Campola of Windsor Strategy Partners as he provides an overview of referenced based pricing in his upcoming, informative webinar. Pat brings his management experience of over thirty years in the insurance industry to provide attendees with database sources, plan document verbiage, provider acceptance, legal resources, and the acceptance trend.	Pat Campola, BAN Reinsurance Director
December 19, 2018	End of Year Compliance Update	Join Stacy H. Barrow, Esq. for the final webinar of our 2018 Educational Webinar Series as he provides an overview of all things compliance in 2018, along with a look at what to expect in 2019. Attendees will receive an update on legal and regulatory changes under the ACA in 2018, a review of other agency guidance in 2018 applicable to health and welfare plans, an update on recent court cases affecting health and welfare plans, and what to expect in 2019.	Stacy H. Barrow, Esq., BAN Director of Compliance